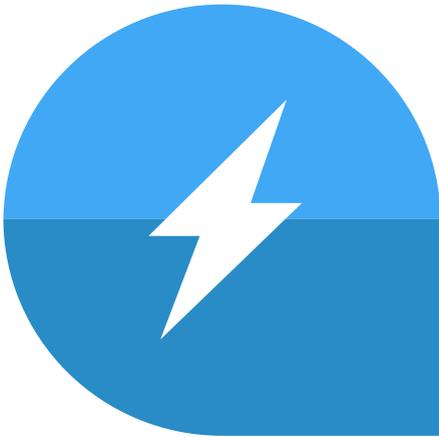


# TechKnow

Spring 2019



Get ahead,  
stay ahead

Faster, Smarter, Safer

Get ahead, stay ahead by working faster, smarter, and more securely

# TechKnow

Spring 19

Our range covers networking, components, servers, storage, laptops, PCs, tablets, printers & consumables, AV (Audio Visual) solutions, software, headsets, smartphones, and complete infrastructure solutions.

We don't just sell IT hardware... we can deploy, install, manage & control devices too.

## Find inspiration today...

We've packed this issue with new ways of pushing your organisation's IT strategy forward. Whether you're simply refreshing devices, or planning a larger IT project, we'll be there for the moments that really matter. Take a look inside to discover more.

## We can offer you:

- Huge range of 35,000+ IT and tech products from the world's leading brands with next day delivery available on most lines.
- Stock bonding, call-off & roll-outs so you can avoid storage problems for large projects and take delivery in phases
- Versatile payment options for a range of flexible ways to pay; including credit accounts and leasing solutions. We also accept Procurement Card

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Devices, Monitors and Accessories - Pages 6 -27

Apple - Pages 28 -31

Storage - Pages 32 - 35

Networking - Pages 36 -39



All your IT needs from a company you know and trust...



30+ years of experience



Logistical excellence



Focused on right 1st time

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## Download the TechKnow app!



[bt.com/businessdirect/techknow](http://bt.com/businessdirect/techknow)

Need advice?

Call one of our teams today... 0870 429 3090



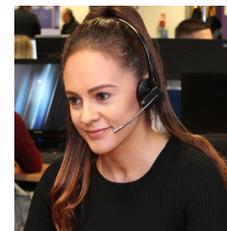
**Louis Knight**  
IT Specialist Team

"Our team can help you with your everyday IT needs and can offer advice to help you choose the right products"



**Joshua Cormican**  
Licensing Specialist Team

"Our team can help take the mystery out of volume licensing, we'll make sure you get the best solution for the right price"



**Rachael Gusterson**  
UC Specialist Team

"Our team can provide the advice, integration skills and applications you need so you can communicate at your best"



**Richard Liptrot**  
Technical Sales Resource Team

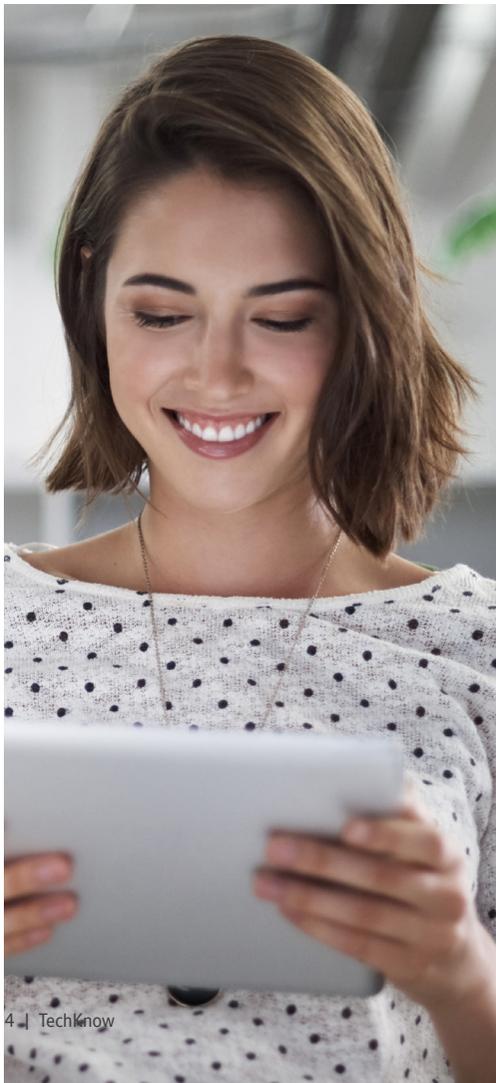
"Our team can design a bespoke solution that suits the needs of your organisation"

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Call our IT Specialists on 0870 429 3090

# Get ahead, stay ahead with IT

In an economic climate where everyone is focused on getting value for money, customers are increasingly discerning over what and where they choose to buy. The pressure is high for organisations to stay ahead of the pack and keep their competitive edge, no matter what products or services they're offering. But it's not just about winning customers. To get ahead and stay ahead, you need to keep costs under control and attract and retain the best talent too. That means creating an environment where your people can do their best work, achieve more and ultimately, deliver the best customer experience.



There's no simple "one size fits all" approach when it comes to making sure your business stands out from the crowd. For some, it might involve making processes leaner – ultimately working smarter leads to faster turnaround times which will save both time and money.

If your organisation is profit making, your measure of success will certainly involve improving your financial results. Taking a smarter approach to working will show on the bottom line and keep your shareholders happy.

On the other hand, if you're a not-for-profit organisation or a government body, the most important element for you may involve making your resources go further and saving money, which will ultimately help you to do more for less, and provide a better service for your stakeholders.

Whether you think there's room for improvement by working faster or smarter, you'll always want to do it securely. Throughout the pages of this publication we'll illustrate in more detail how BT, working with our key IT partners, can help you to work faster, smarter and safer.

## Work faster, smarter and safer

Look out for the icons below throughout this publication. For each of the products or services featured in our articles, we've highlighted how they can help your organisation get ahead and stay ahead by working smarter, faster and safer.



### Work faster

Improving your turnaround times will not just save time, it will also save money. Consider upgrading your end-user computing, improving your network, using time-saving tech and going mobile to facilitate working faster.



### Work smarter

What kinds of changes could you implement to work smarter? Consider migrating to the cloud and choosing different solutions, things like managed print and Device as a Service. Making these changes will lead to better collaboration and improved efficiency.



### Work safer

Physical security is important, but it's not the only element to consider when you're thinking about working safer. Think about firewall implementation, device management and refreshing your device estate with models where security is built in at the core.

For information about any of the articles featured in this edition of TechKnow

Speak to our team of IT Specialists

0870 429 3090



Being prepared and implementing the necessary updates to your device estate, before Windows 7 support ends in Jan 2020, will certainly give you a competitive edge against other organisations who choose to do nothing.



Becoming an early adopter can save you time and money, and protect you from the risks that running an unsupported operating system will inevitably expose you to. Doing nothing could have far costlier results than planning ahead for the end of support.

Whatever your users and your organisation needs, there's a device to suit. Enhanced productivity, security protection, easy implementation and management are at the heart of all modern Windows 10 Pro devices.

Throughout this section of our publication, we've pulled together some of the best Windows 10 Pro devices from our top device partners. Read on to learn how they can help your organisation get ahead and stay ahead by helping your users work faster, smarter and safer.

If you do nothing, you'll no longer receive vital updates including:

- Security patches
- Non-security hotfixes
- Free or paid assisted support
- Technical content updates

Learn more: [bt.com/techknow/win10](http://bt.com/techknow/win10)

If you need any help when considering refreshing your device estate

Speak to our team of IT Specialists

# 0870 429 3090



[bt.com/businessdirect/techknow](http://bt.com/businessdirect/techknow)

## HP Devices



By migrating to Windows 10 Pro devices, not only will your data and business be more secure, you'll get more done faster thanks to superior portability and functionality.



### Work faster

Powerful, thin, sleek and light – perfect to help you power through your day



### Work smarter

360° versatility and up to 16 hours and 30 minutes of battery life<sup>1</sup>



### Work safer

Unmatched security – protect against BIOS attacks with HP Sure Start Gen4<sup>2</sup>, block malicious websites with HP Sure Click<sup>3</sup> and keep visual hackers at bay with optional Sure View<sup>4</sup>



### HP Elitebook x360

There's a Windows 10 Pro device to suit everyone, like the Elitebook x360 range from HP, with 360° of versatility across five modes and unmatched security.



Choose Windows 10 for the widest selection of devices and formats.

Learn more: [bt.com/techknow/hpelite](http://bt.com/techknow/hpelite)

1. Windows 10 MM14 battery life will vary depending on various factors including product model, configuration, loaded applications, features, use, wireless functionality, and power management settings. The maximum capacity of the battery will naturally decrease with time and usage. See [www.bapco.com](http://www.bapco.com) for additional details.  
2. HP SureStart Gen 3, available on HP EliteBook products equipped with Intel® 7th generation processors.  
3. Available as a web-download for the HP EliteBook x360 1030 G2 at <https://support.hp.com/us-en/drivers/self-service/hp-elitebook-x360-1030-g2/14169372>. Supports Microsoft® Internet Explorer and Chromium™.  
4. HP Sure View integrated privacy screen is an optional feature that must be configured at purchase expected to be available Q2 2017.

Call our IT Specialists on **0870 429 3090**

# Trust Lenovo to help you get ahead



At Lenovo, innovation is part of their DNA and it flows through everything they do.

Lenovo desktops, laptops and 2-in-1s set the standard for business computing. Tough as nails and super reliable, they give your users all the tools they need and keep their engagement high.

We know that one size doesn't necessarily fit all and how you choose your device estate will depend on which challenges you face as an organisation.

To help you decide which are right for you, we've chosen the perfect entry level, mid-range and premium Windows 10 Pro Lenovo devices to fit your organisation, whatever your needs.

## Entry Pro

### Lenovo ThinkCentre M710 Tower



#### Work faster

PCIe SSD for faster boot-up, running apps and file transfers.



#### Work smarter

Intel® Optane™ ready so no need to compromise on storage.



#### Work safer

Robust security features like TPM are built in to safeguard your data.

Learn more: [bt.com/techknow/lenovo710](https://bt.com/techknow/lenovo710)



## Lenovo Services Warranty

Warranty extensions, upgrades and priority technical support are fixed-term, fixed-cost solutions that allow you to accurately budget for equipment expenses and match refresh cycles and critical support needs. You get a worldwide single-source solution that helps you realise objectives for cost-efficiency, improved service levels and end-user productivity and satisfaction.

#### Work faster

Deployment and configuration services.

#### Work smarter

End of life and warranty services.

#### Work safer

Protection services.

Talk to our IT Specialists to find out more about Lenovo Services Warranty

## Mainstream Pro

### Lenovo ThinkPad L380



#### Work faster

Enhanced with RapidCharge technology to give you 80% battery capacity in only an hour.



#### Work smarter

More connectivity and more productivity with USB-C and Near Field Communication technology.



#### Work safer

Optional touch fingerprint reader and discrete TPM 2.0 chip for greater security and peace of mind.



Learn more: [bt.com/techknow/lenovoL380](https://bt.com/techknow/lenovoL380)

## Premium Pro

### Lenovo ThinkPad X1 Yoga



#### Work faster

Intel® Thunderbolt™ 3 – lightning-fast to USB-C at speeds of up to 40 Gbps.



#### Work smarter

360° hinge for increased flexibility and 360° far field microphones.



#### Work safer

ThinkShutter – the built-in, sliding camera cover to ensure front-facing camera privacy and security.

Learn more: [bt.com/techknow/lenovox1yoga](https://bt.com/techknow/lenovox1yoga)



Call our IT Specialists on 0870 429 3090

# Stay ahead with the Dell Latitude Rugged 5000 series



## Durability without compromise

If your organisation has workers who are regularly out in the field, or working in extreme conditions, sometimes you might struggle to find a device that can survive all the challenges that those situations may bring. Not with the Dell Latitude rugged 5000 series.

We feel that you definitely shouldn't have to choose between the quality of your work and your device, so we'd like to introduce the Dell Latitude Rugged laptop range



## Toughness with versatility

These semi-rugged notebooks not only withstand some serious punishment, they're packed full of expandability options. Upgraded with powerful 8th Generation Intel® Core™ processors and high-performance solid state storage, they're fast, reliable and extremely versatile.

We feel that you definitely shouldn't have to choose between the quality of your work and your device, so we'd like to introduce the Dell Latitude Rugged laptop range.

## Go-anywhere productivity

The 14" FHD resolution screens let you work anywhere, even in direct sunlight and the glove-capable touchscreen is responsive, even when you're wearing protective gear.

## Security knows no boundaries

Wherever you're working, security is important but even more so when you're working in the field. With Dell Data Protection, you've got the added peace of mind that you've got comprehensive encryption, advanced authentication and leading-edge malware protection built right in.



### Work faster

Up to 4TB of fast, reliable, high-performance SSD to give you the edge, even when you're working under the toughest of conditions.



### Work smarter

Featuring Dell Client Command suite toolkit for flexible and automated BIOS and system configurations.



### Work safer

Dell Endpoint Security Suite, powered by Cylance, stops up to 99% of malware, protecting your data wherever and however you're working.

- Shock & drop resistant
- Water & dust resistant
- Glove capable touchscreen
- Easy view in direct sunlight



All of our Dell solutions are custom-built. For further information about customisation and choosing the right Dell solution for you, speak to your account manager, or any of our IT Specialists: 0870 429 3090

# Empower your teams to work faster, smarter and safer with Surface



## Introducing Surface Pro 6 for business

The new Surface Pro 6 is a lightweight and slim laptop that transforms into a business tablet, built for ideas.

- Choose how to interact with type, touch or Surface Pen<sup>1</sup>
- Lower the kickstand for a more natural writing and drawing angle
- Make it a full work laptop with the Signature Type Cover<sup>1</sup>, a laptop-class keyboard in stunning colours<sup>2</sup>

Wherever you need to be to work, you'll get everything you need from a PC in a thin, compact device that only adds 1.70 pounds in weight to your bag. Take your productivity to the next level with the faster processing speed of a commercial-grade chipset on the latest 8th Gen Intel® Core™, quad-core powered processor.

### Work faster

67% faster than Surface Pro 5th Gen

### Work smarter

13.5 Hours of battery life<sup>3</sup>

### Work safer

Advanced security protection from Windows 10 Pro



Learn more: [bt.com/techknow/surfacepro6](https://bt.com/techknow/surfacepro6)

1. Sold separately  
 2. Available colours for Type Cover (sold separately) and Surface Pro 6 may vary by market and configuration.  
 3. Surface Pro 6 battery life: Up to 13.5 hours of video playback. Testing conducted by Microsoft in September 2018 and Surface Laptop 2 battery life: Up to 14.5 hours of battery life local video playback. Testing conducted by Microsoft in August 2018. Tested using preproduction Intel Core i5, 256GB, 8 GB RAM device. Testing consisted of full battery discharge during video playback. All settings were default except: Wi-Fi was associated with a network and Auto-Brightness disabled. Battery life varies significantly with settings, usage, and other factors.

## Surface and Microsoft Office 365 are better together

To learn more about the right Microsoft Office 365 package for your organisation, turn to pages 26 & 27. Alternatively, call our dedicated licensing team for more information 0870 429 3010.

# Meet the Surface Laptop 2 for business

Surface Laptop 2 is packed with 8th Gen Intel® Core™ processors for maximum productivity. It's a thin, lightweight and elegant laptop that comes in burgundy, cobalt blue, platinum and new black. Weighing just 2.76 lb, it fits easily into your bag and your busy daily life.

**Work faster**  
85% faster than original Surface Laptop

**Work smarter**  
14.5 Hours of battery life<sup>3</sup>

**Work safer**  
Windows Hello biometric authentication provides enterprise-grade security

Learn more: [bt.com/techknow/surfacelaptop2](https://bt.com/techknow/surfacelaptop2)



## Surface Pro with LTE Advanced

If staying connected anywhere is important to you, consider the Surface Pro LTE. LTE stands for Long Term Evolution and it's a 4G wireless broadband standard. It's the fastest wireless network for smart devices available. Surface Pro with LTE advanced can reach 4G speeds, based on your carrier and coverage areas.

Learn more: [bt.com/techknow/surfacelte](https://bt.com/techknow/surfacelte)

LTE supported Surface models are Surface Pro LTE Advanced, Intel® Core™ i5/256GB SSD/8GB RAM and Intel® Core™ i5/128GB/SSD 4GB RAM only. Talk to our IT Specialists for more information: 0870 429 3010

Don't forget, BT also provides SIM-only plans, which include options for 4G, EU roaming and free access to over 5 million UK Wi-Fi hotspots. For more information, visit [bt.com/techknow/btsim](https://bt.com/techknow/btsim)



# HP Device as a Service

## Smart, simplified computing solutions



### What is HP DaaS?

Simply put, it's a complete solution that delivers hardware, insightful analytics, proactive management, and lifecycle services. It's a modern service model, built to simplify how your organisation can equip your people with the right tools for the job and improve performance and cost predictability.

#### Work smarter



Choose a device and accessory mix that's as unique as your business and people, thanks to simple and flexible plans that scale to your business needs. The full portfolio of service options covers every phase of your end-user-device lifecycle, from start to finish – for HP devices and other brands<sup>1</sup>. HP and BT can tailor services to your specific needs.

#### Work faster



Speed up your processes by offloading time-consuming tasks like supporting and managing multi-OS devices, so you can focus on what moves your business forward. Improve agility and performance by equipping your people with the right hardware, accessories and lifecycle services.

#### Work safer



HP DaaS acts as a virtual security guard, applying the appropriate security policies and ensuring compliance with company, industry and regulatory standards. Combine with HP Elite hardware for unique security features built into the devices at the core to protect your data and your people from security breaches, thanks to HP Sure Start Gen4 BIOS protection.

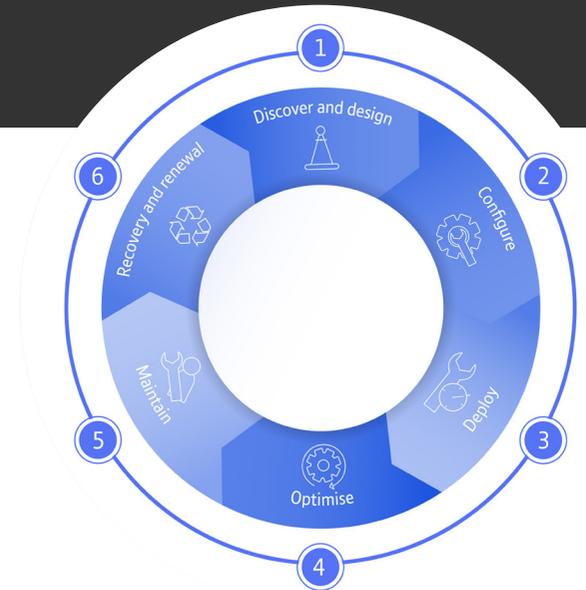
1. For non HP devices, some services might not be available.

2. Financing and service offerings available through Hewlett-Packard Financial Services Company and its subsidiaries and affiliates (collectively HPFSC) in certain countries and is subject to credit approval and execution of standard HPFSC documentation. Rates and terms are based on customer's credit rating, offering types, services and/or equipment type and options. Not all customers may qualify. Not all services or offers are available in all countries. Other restrictions may apply. HPFSC reserves the right to change or cancel this program at any time without notice.

### With DaaS you can:

- Pay over the term of your plan and wrap everything you need into one "per device" cost<sup>2</sup>
- Avoid upfront capital expenditure costs and instead enjoy predictable, regular payments
- Adjust your plan as your needs change

## Tailor the plan to your needs with HP Lifecycle services



1

### Discover and design

Take advantage of professional services to maximise your IT and device investments.

- Assessment and strategy for Windows 10
- Image architect, build and update

2

### Configure

Expert PC configuration so your devices are ready to use, straight out of the box.

- Image and application pre-installation
- Custom system settings
- Labeling and tagging

3

### Deploy

HP deliver, install and set up your devices.

- Logistics and delivery
- Installation and setup
- Data migration

4

### Optimise

Improve user productivity and the manageability of your device estate.

- Windows 10 migration
- Enterprise-class priority support

5

### Maintain

Support, repair and replacement services in the workplace and on the road.

- Next business-day onsite support
- Travel services

6

### Recovery and renewal

HP will securely recover and repurpose or recycle your end-of-use devices.

- Device recovery and removal
- Device dating wiping
- Recycling programmes

## 60 day evaluation programme

If you're considering refreshing your device estate in the next 3-6 months, why not try the HP DaaS 60 day evaluation programme? Use Tech Pulse analytics to identify user personas and the applications being used. This insight will give you the information you need to be able to tailor your new devices to each individual, which could ultimately save you money.

For more information about HP Device as a Service Speak to our IT Specialists 0870 429 3090

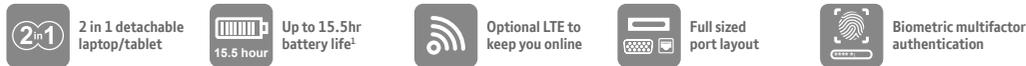
# Toshiba Portege X30T Series

**TOSHIBA**

## Get things done the best way possible

Despite the sleek and light chassis, the Portege X30T professional 2-in-1 is packed with all you need to maximise your performance. It's supremely versatile and every detail has been designed to fit you. Helping you work smarter, faster and safer, wherever your day and your work takes you. Whether you choose to use it as an outstanding business laptop or enjoy tablet-style freedom, it will make light work of heavy tasks.

Optional biometric multifactor authentication – for example face authentication and fingerprint scanning – means genuine security for your users and your business. Plus, the optional smartcard reader adds another level of security for even more peace of mind.



### Work faster

8th gen Intel® Core™ processors, LPDDR3 RAM and ultra-fast SSD storage for un-throttled performance.

### Work smarter

The bundled keyboard dock with full sized port layout and battery life of up to 15.5 hours keep you productive all day.

### Work safer

The X30T meets military standards (MIL STD 810G) and has been tested to pass TUV HALT standards which simulate 3 years' usage.



Windows 10 Pro



Windows

Learn more: [bt.com/techknow/toshiba](http://bt.com/techknow/toshiba)

1. Measured with Mobile Mark™ 2014. Mobile Mark is a trademark of Business Applications Performance Corporation

# Introducing the Asus ZenBook range



## Unleash your creative power

Creativity, style and innovation are brought together with tremendous power and thoughtful design. With up to 92% screen-to-body ratio, the 14" FHD display is designed to give you the most immersive experience possible, with less distraction for your eyes. At little more than the size of an A4 sheet of paper, it's ultra-compact, ultra-light and ultra-portable. Don't let the size fool you though, there's no compromise on performance and it's built to give you all the power you need to keep you productive, even on the go. Featuring the latest Intel® Core™ processors, you can rest assured that ZenBook will allow you to not only do more, but do it quicker.



### Work faster

Available with up to i7 Intel® Core™ processors and 4.6GHz Turbo Boost.



### Work smarter

Up to 512GB PCIe® storage and 16 GB memory



### Work safer

Ultra-tough, military-grade durability



Windows 10 Pro

Learn more: [bt.com/techknow/asus](http://bt.com/techknow/asus)

The ZenBook 14 is part of the exciting new ZenBook creative laptop family, with a model to suit everyone, no matter how you choose to go about your day. For the ultimate traveller, there's the ultra-light Zenbook 13, but if you desire a larger screen and compact chassis, the powerful ZenBook 15 is ready to go. Pick the perfect ZenBook for you.

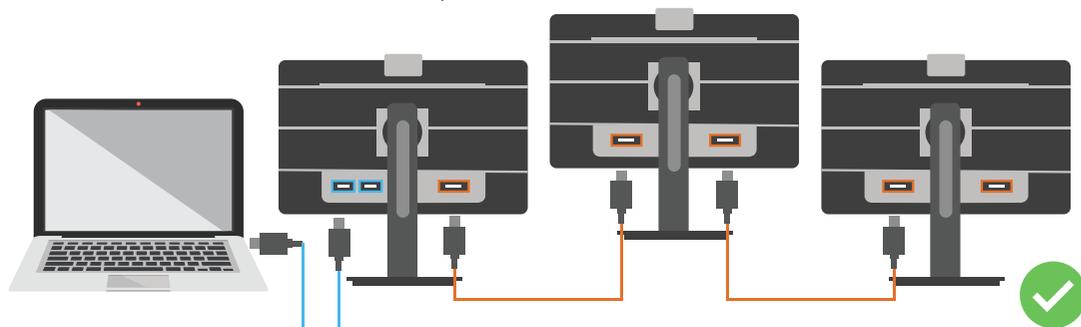
# More than just a monitor PHILIPS

Many users today are finding they need to work with a desk set up that requires multiple monitors. To save time and power, increase productivity and reduce the stresses of an untidy desk, consider the benefits of embracing revolutionary USB-C multi-display docking technology from Philips. It makes it simple.



An example of a 3-screen set up, with notebook, docking station and a number of other necessary peripherals. Notice the mass of cables, joining everything together and taking over most of the desk, draining power and creating a messy environment that absolutely doesn't lend itself to productivity.

Consider instead the alternative below from Philips:



Philips B Line USB-C monitor



### Work faster

Simple notebook docking via one cable for fast data transfer and video. With the new USB 3.1 type cable you can get data speeds 20 times as fast as USB 2.0.



### Work smarter

Simple USB-C connection. Crystal clear IPS images. Plus, USB-C with power delivery even lets you power and charge your notebook from the monitor.

Learn more: [bt.com/techknow/philips](http://bt.com/techknow/philips)

acer

# V-series monitors

Acer V7 series monitors give you professional performance and solid reliability with a sturdy design.

Key features:

- 4k resolution<sup>1</sup>
- Acer VisionCare™ eye care technology
- Customisable display settings, split screen options and more



### Work smarter

Power saving technologies to save costs and resources.

1. The exact technical equipment may vary depending on the model and/or region.

Learn more: [bt.com/techknow/acer](http://bt.com/techknow/acer)

## Don't forget your cables

The perfect cable solutions for USB-C docks, USB-C to HDMI, VGA and DP Cables

**C2G**  
A brand of Legrand

80542 - 6ft USB-C to DisplayPort Cable – Black



82382 - 1.8m USB-C to HDMI Adapter Cable



82388 - 1.8m USB-C to VGA Video Adapter Cable



Learn more: [bt.com/techknow/c2g](http://bt.com/techknow/c2g)

# The right display for your business:

Your employees can be at their most productive with interactive boards, dual displays and cloud monitors

## iiyama ProLite large format touch screens



Increase productivity and engagement wherever your people meet and collaborate with the iiyama ProLite range of interactive large format touch screens, like the TE6568MIS-B1.

### Work smarter

Its 64.5" infrared 20-point touchscreen allows annotation on files opened from a USB device or internal memory. Plus with an additional Wi-Fi module (OWM001), you can enjoy cross-platform collaboration, and share, stream and edit content directly on screen from any device.

### Work safer

This is a commercial grade display. It's built for 24/7 non-stop operation and boasts thick glass for ultimate durability in high use environments. Plus, an enhanced 3 year onsite warranty gives complete peace of mind.



**iiyama**

ProLite  
monitor

The stylish edge-to-edge design of the ProLite XUB2493HS makes it ideal for dual monitor setups which help your people to work more efficiently. Working like this gives more screen real estate and the ability to view different applications and documents simultaneously.



Learn more: [bt.com/techknow/iiyama](http://bt.com/techknow/iiyama)



### Dual gas spring monitor arm

#### Work smarter

Use this sleek and stylish dual monitor arm to save desk space and keep your workplace tidy. The height, tilt and swivel adjustment capabilities assure an ergonomic workplace.



## Join the cloud revolution

Zero client all-in-one monitors for virtual desktop infrastructure



LG's zero client AIO monitors are designed to reduce costs, energy and complexity for your business, whilst improving security.

Utilising VMWare and a Teradici TERA2321 chipset, they deliver an affordable, powerful and secure virtual computing solution, yet lose nothing in terms of performance thanks to precision colour, and powerful built-in speakers.

Learn more: [bt.com/techknow/lg](http://bt.com/techknow/lg)



### Work faster

Very little maintenance is needed and less time is required to update the OS and software because all such processes are carried out in virtual desktop at once. Plus the LG zero client AIO supports HW Decoding, allowing users to view high-resolution media without delay.



### Work smarter

The design of LG's zero client AIO monitors eliminates cable clutter with minimal outputs required to operate the system. Plus they consume far less energy than a traditional desktop PC, and create less heat so you can save on air conditioning.



### Work safer

No CPU, no storage, no memory. As all data is stored in the cloud and not on the device itself, you negate the risk of information theft at source and eradicate worries about threats to the device from viruses or hacking.

For information about any of the articles featured in this edition of TechKnow

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## Get ahead with latest earbud technology

### The Jabra Evolve 65t

These comfortable earbuds are engineered to be the world's first UC-certified true wireless earbuds. Designed for business professionals, enjoy Skype for Business and UC-certified sound with 4-microphone technology. Take calls from your smartphone, or plug in the Bluetooth adaptor to your PC or laptop and take calls from your softphone. With up to 15 hours of battery, Passive Noise Cancellation, and third-generation true wireless technology, the Evolve 65t ensures that your calls last the day, block out disruptive background noise, and avoid audio dropouts.

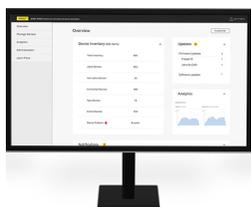
**Work smarter**

With up to 5 hours of battery life from a single charge, and up to 15 hours in total with the pocket-friendly charging case included, your listening needs are met from the start of the day, to the end.

Learn more: [bt.com/techknow/jabra65t](https://bt.com/techknow/jabra65t)

## True wireless mobility and productivity in and out of the office

With the latest in unified communications technology, Jabra offers the best way to prepare your business and employees for the future way of working. Jabra offers headset ranges that have strong security, noise cancelling technology and all-day battery life<sup>1</sup>, meaning clearer, safer undisturbed calls. Your employees will be at their most productive when working both in the office and on-the-go.



1. Up to 18 hours depending on model and usage.

**Work faster**

**Jabra Xpress Management**

Boost employee productivity with always-updated headsets. Upgrade your business with smart, secure and free headset analytics and management to make deployment and controlling your estate quick and simple.

**Work smarter**

**Noise cancellation technology**

The Jabra Evolve series featuring the new Evolve 65t, offers best-in-class noise-cancellation to enhance concentration and productivity – with true wireless mobility.

**Work safer**

**DECT security**

Take security in wireless calls to the next level with the Jabra Engage series built with patented pairing, 256-bit AES encryption, 128-bit authentication and DECT security Level C.

Learn more: [bt.com/techknow/jabra](https://bt.com/techknow/jabra)

# BT Finance and Leasing



The ideal solution to get ahead and stay ahead when you're planning your budget

### Tax efficiencies

By choosing to lease your new equipment rather than purchasing it outright, your organisation could reduce its taxable profits so you keep hold of your cash for longer.

### Spread the cost

Leasing allows you to get the tech equipment you need now, but spread the cost over a term that suits you. You can add to, upgrade and update your IT estate so you always have the latest tech and don't have to compromise on what you need.

### Protect your credit lines

We'll find the most appropriate funder to suit your needs and your budget. Any existing bank loans, overdraft facility or credit cards are protected when you choose to lease.

### Easy budgeting

Right from the start you'll know what you'll be paying and when. There's no interest rate variances and no hidden costs – budgeting couldn't be simpler.



### Leasing – the facts...

- Our experts will happily talk you through the various finance options available
- Funding is arranged by BT Finance Leasing but credit is provided by specifically selected funders chosen for their experience in the IT marketplace
- Terms and conditions apply and finance is granted subject to status

Contact your account manager or one of our IT specialists on **0870 429 3090** to find out more

## Don't forget to protect your device investment



### Work smarter

With Otterbox Certified Drop+ Protection, drops, bumps and fumbles are covered, letting you and your employees get on with your day while protecting your devices for longer.

Learn more: [bt.com/techknow/otterboxcases](https://bt.com/techknow/otterboxcases)



Three materials work together to absorb and deflect shock away from the device.



Sealed port covers stop dust, dirt and lint from clogging your jacks and inputs.



Built in, ultra clear membrane guards the touchscreen against scratches and scrapes.



Device stays completely covered to keep it looking good as new.

Call our IT Specialists on **0870 429 3090**

# Get ahead, stay ahead

With advanced security and productivity features and an ergonomic and sleek design, Microsoft accessories will compliment your PCs and other devices perfectly. They provide all the right elements to help your organisation work more efficiently and more securely, enabling your users to maximise their productivity, save your organisation money and keep your private data secure.

## Microsoft Wireless Desktop 900



### Work faster

Set up in seconds with the easy, reliable, plug-and-play transceiver that has a wireless range of up to 30 feet. Quickly access tools like the calculator and audio controls with shortcut keys.



### Work smarter

Both keyboard and mouse have an average 2 year battery life, and help maximise productivity and efficiency with easy access to commonly used Windows features.



### Work safer

With a keyboard that features AES 128-bit encryption as standard, no key information is ever shared over the air as each keyboard is permanently paired with its transceiver at the factory.

Learn more: [bt.com/techknow/msftaccessories](http://bt.com/techknow/msftaccessories)

Bring your work colleagues or business partners closer than ever before, even when you can't connect in person. With brilliant colour, crystal clear audio and clear, high-quality video, it's just like they're there with you.

## Microsoft Lifecam Studio for business



### Work faster

Plug-and-play, with no software required.



### Work smarter

High-precision optics<sup>1</sup> with auto-focus and high-precision glass element make for clearer images plus it's optimised for Microsoft Lync.



### Work safer

High fidelity microphone means you don't need to speak any louder than your normal speaking voice to be heard.

1. Focus range from 4" to infinity

Learn more: [bt.com/techknow/msftoffice](http://bt.com/techknow/msftoffice)

For more information about Microsoft Accessories

Speak to our team of IT Specialists **0870 429 3090**



## See better, hear better, and meet better

Logitech Rally sets a new standard for USB connected camera conferencing systems. It brings together unmatched audio and video with premium design and materials.

### Rally room configuration

It comes as standard with one speaker and mic pod for medium and large sized meeting rooms, but supporting up to 7 mic pods in total, it will enable you to configure the perfect audio solution for your meeting space, whatever the size.

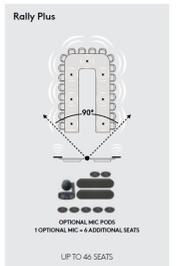


### Logitech RightSense™ technologies

**RightSight™** – camera control technology that automatically moves the lens and adjusts the zoom. It detects human figures, not just faces, to ensure that all your meeting participants remain in view and optimally framed on screen.

**RightLight™** – with Wide Dynamic Range (WDR) it helps everyone to look their best on camera, regardless of the lighting conditions. It reduces video noise, optimises light balance and fine-tunes colour and saturation for natural results across all skin tones.

**RightSound™** – a suite of audio processing technology and design innovations that bring enterprise-level sound quality to your video conferences. Fully optimised for the human voice, it reduces unwanted vibrations and noise to really zero in on the active speaker to make sure you can hear every word with remarkable quality.



Learn more: [bt.com/techknow/logitech](http://bt.com/techknow/logitech)

### Work faster

With such a high standard of video and audio quality, meetings will run as smooth as can be, with less repetition and misunderstandings. Simply put, it will optimise the time spent in meetings.

### Work smarter

Rally speakers are designed for placement at the front of the room. With mic pods on the table and speakers at the display, voices and video come from a natural direction so conversations feel more natural and life like.

### Work safer

With a Display Hub and Table Hub to minimize cross-room cabling, Rally components and the meeting computer remain securely out of sight.



# Microsoft Office

Whatever the size or type of your organisation, from a small start-up right through to a global powerhouse or government body, let us help you pick the right Office package for you. Whether you need a solution straight from the box, or something more tailored and bespoke that will scale with the size of your organisation, our licensing team are here to guide you and help you make the right choice.

### Work faster

With Office 365, adding or removing users is quick and simple. Just add or remove a licence.

### Work smarter

All products give you access to all the popular desktop apps, plus with Office 365 you can pay monthly for licences.

### Work safer

With Office 365 and Office 365 Business Premium, you can access cloud storage, for peace of mind that work is being stored securely.

## Office Home & Business 2019 – maximum productivity at great value

Office Home & Business 2019 helps you do your best work – giving you all the tools to get your job done. Includes updated versions of popular desktop applications.

### Office applications



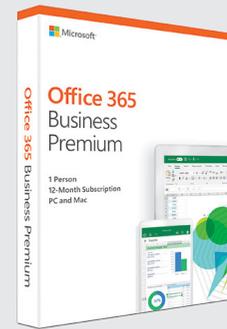
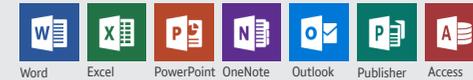
### Key features:

- 1 user, 1 PC
- One time purchase
- Works on Mac or Windows

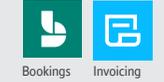
## Office 365 Business Premium – for small and micro business owners

12 months of the best of Office, all in one box. Work the way you want, from virtually anywhere with Office in the cloud. Includes all the office apps you know and love, plus all new simple and effective apps, designed for your business.

### Office applications



### Business applications



### Business services



### Key features:

- 1 user, multiple devices
- Works on Windows, Mac, iOS and Android<sup>1</sup>

## Office 365 Subscription – change how your organisation works

Office 365 is now available as a simple monthly subscription<sup>2</sup> which means you can avoid large up-front costs for new software. This means that you can move the cost of IT into your operating expenditure, therefore reducing your capital expenditure. Plus, adding a new user is as simple as buying an additional licence, so your Office 365 subscription can grow with your organisation. If you pay monthly, you can flex the plan to suit you – it's your call.

### Key features:

- Each user has access to Office 365 on either 5pcs or Macs, 5 tablets and 5 phones
- Reduce energy costs and save money with no servers to run for email, websites and storage
- Get your work done from anywhere, whether you're on or offline

### Learn more:

[bt.com/techknow/msftoffice](http://bt.com/techknow/msftoffice)

# Plantronics UC headsets

Collaboration is key in today's business environment and the synchronicity of your devices, software and headset estate is vital to make sure that your people have all the elements they need to connect, and communicate with their customers and colleagues alike. Let us help you maximise your users' efficiency, productivity and collaboration by introducing Plantronics UC cloud headsets.

### Blackwire 3200 series

The Blackwire headset series offers the perfect cloud solution for knowledge workers that need to manage calls on their devices. It's the ideal entry-level option and offers comfort and durability, combined with flexibility. Your users will be able to manage calls direct from their PC or tablet with standard USB or USB-C connectivity

Learn more: [bt.com/techknow/plantronics](http://bt.com/techknow/plantronics)

**Work faster**  
Easy installation makes IT deployment rapid and painless.

**Work smarter**  
Intuitive inline controls to answer and end calls, control volume and mute.

**Work safer**  
Enjoy the security of a comfortable fit and active noise cancellation.



### Plantronics Voyager 6200

Available on your tablet, PC, mobile or other Bluetooth® enabled device, you've got the freedom to move. Fully customise your Voyager UC 6200 settings to suit your working style and your own preference with Plantronics Hub, which is available for PC and Mac platforms and mobile (iOS and Android). You're in control and the Bluetooth® neckband headset delivers outstanding audio, every time, everywhere.

Learn more: [bt.com/techknow/plantronics](http://bt.com/techknow/plantronics)

- Work faster**  
Pair with up to 8 devices and stay connected to any two at the same time for seamless transitioning between calls.
- Work smarter**  
Clear talk technology, 4 omnidirectional microphones and voice optimisation deliver ultimate performance, comfort and versatility.
- Work safer**  
On-demand active noise cancelling reduces background noise to keep your conversations private and secure.

Call our IT Specialists on **0870 429 3090**



1. Applications vary by platform and device. 2. Office 365 is available as a monthly subscription to selected organisations. To check whether this service is available for your organisation, call your IT specialist on: 0870 429 3090



# Create an Apple solution as unique as your workplace



## Invest in iPad – built for the modern business world

In today's increasingly mobile business landscape, workers are demanding much more flexibility. In order to attract and retain the most talented and productive workforce, you need to meet their expectations and this is where the iPad family comes into its element.

No matter which iPad you choose, iOS 12 makes it more powerful than ever. It's capable, mobile and incredibly versatile and lets your users do their best work.

Learn more: [bt.com/techknow/apple](http://bt.com/techknow/apple)

## Make it happen with Mac – driving productivity at work

Built with the latest hardware and software, Mac is designed to work seamlessly with iPhone and iPad. A new generation of apps for business means that productivity in the workplace has never been better.

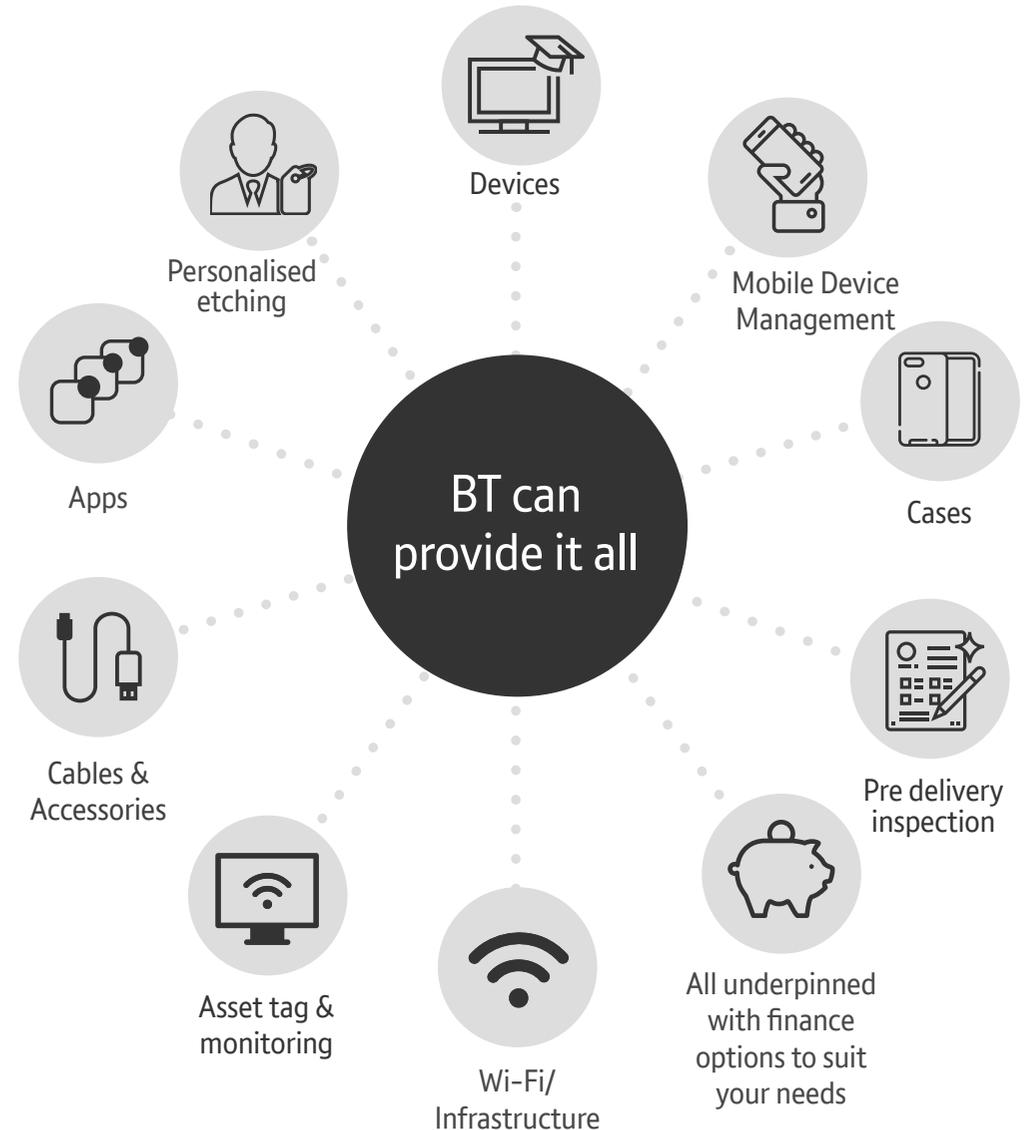
Filled with technical innovations that make it really easy for your workers to collaborate and manage their work, Mac is simple for your IT departments to deploy.



## Why Apple & BT?

As an Apple Authorised reseller, BT offers everything you need to make Apple devices the perfect fit for your workforce. We can provide as little or as much as you need.

Whatever your strategy for deploying Apple technology, we can help you create a bespoke solution that makes the most of your investment. With years of experience implementing Apple products and solutions, we know them extensively and we can ensure that you're choosing the best solution for your business. Turn the page to find out more about the finance options available to you from Apple Financial Services.





# Apple Financial Services

A leasing and ownership model to suit your business

## Why BT and Apple Financial Services?

As an Apple Authorised Reseller, we'll work with Apple Financial Services to give you access to flexible terms and leasing plans.

We'll help you make the ownership of Apple devices and services simple, straightforward, and more cost-effective.

No matter what your deployment needs are, we'll help you find a finance plan to suit you.

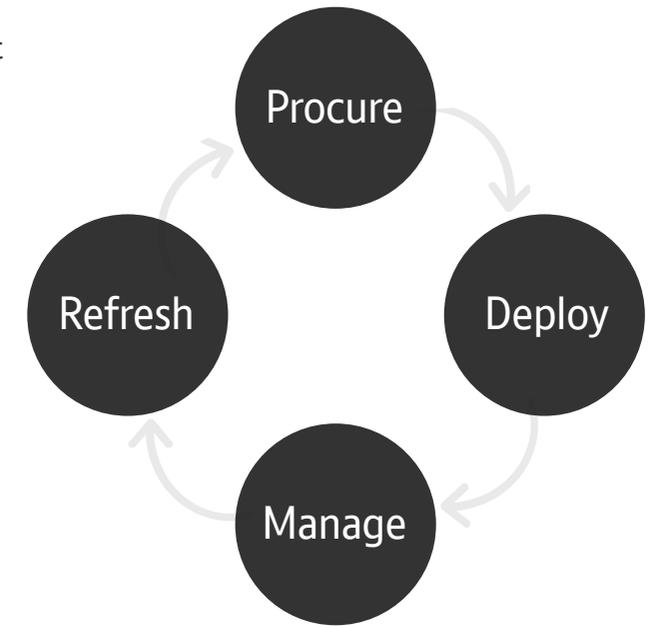
Learn more: [bt.com/techknow/applefinance](https://bt.com/techknow/applefinance)

## Finance a wide variety of products and services

- Apple hardware
- AppleCare for Enterprise
- Apple Accessories
- Software
- Services
- Non-Apple products and services
- Bundled tech solutions

## Technology lifecycle management

Not only will AFS enable you to get the right devices at the right time for your organisation, it will also lower your total cost of ownership and allow you to manage your tech obsolescence and estate refresh to suit your strategic lifecycle management plan. Perfect if you need to spend all your budget in one go, or if you have unknown future budgets.



## The benefits at a glance:

- One single funding source for all your tech needs
- Up to 30% savings v cash purchase price<sup>1</sup>
- Early notification of upgrade and refresh options
- Capex reduction
- Simplified order process with consolidated orders
- Acquire and deploy over 90 days

1. Cost saving applies to Apple products only



Payment can be spread over a number of months, or settled up front in one single payment. For more information about how BT and Apple Financial Services can help manage your technology lifecycle plans and save you money, contact your Account Manager.

or speak to our IT Specialists

0870 429 3010



# Have confidence in your **data storage**

If you want to get ahead with your storage solution, there are many different options you can choose, from SSDs and HDDs to the latest NAS drives. All these options will improve your system's performance and speed. Plus, investing in storage solutions with built in security features now, will give you enhanced protection in the future.



## Kingston UV500 SSD

Solid-state drives are the next evolution of PC storage and run faster, quieter and cooler than the ageing technology inside hard drives. They can dramatically improve your system's responsiveness with incredible boot loading and transfer times compared to mechanical hard drives.

- Work faster**  
Kingston solid-state drives can improve your system's speed, making it boot up faster and load applications quicker to increase your system's overall performance.
- Work smarter**  
With no moving parts, SSDs are durable and reliable meaning you spend less time replacing drives in the future.
- Work safer**  
Kingston SSDs come with the same level of encryption that's used in banks and hospitals, giving you peace of mind that your data is safe.

Learn more: [bt.com/techknow/kingston](http://bt.com/techknow/kingston)



## TeraStation™ 3010 Desktop Series

Buffalo's TeraStation 3010 Desktop is a great value storage solution that ensures compatability and reliability with all your business' devices. On top of that, you can be confident that, when your employees are sharing and safeguarding data, they're protected and secure with Buffalo's built-in RAID data protection.

Learn more: [bt.com/techknow/buffalo](http://bt.com/techknow/buffalo)



### Work faster

The powerful dual-core processor provides high performance during file transfers.

### Work smarter

Optimised performance for 10 - 30 concurrent users.

### Work safer

Encrypt your drives with 256-bit strong AES encryption.

## Server Memory

The easiest way to improve server performance is with a memory upgrade. It's a low cost way to get more from your existing investment and so reduce total cost of ownership in the long run. Upgrading with Kingston Server Memory is easy. It's designed to be ultra-reliable and offers great performance, stability and long-term reliability. Kingston Server Memory is now a worldwide industry standard – you can count on it to last.

- Work faster**  
Serve larger databases, provide faster responses and improve speed for applications living in server and system memory.
- Work smarter**  
Memory that's designed, manufactured and tested to work in your specific system means everything works together intuitively, making IT changes and updates simpler.



## NAS IronWolf range

The IronWolf range is built for multi-user environments with high workloads. Enhanced with AgileArray technology, IronWolf drives are reliable and scalable.

- Work faster**  
IronWolf Health keeps tabs on conditions such as temperature, shock, vibration, connections and signal integrity to ensure best performance.
- Work smarter**  
Protect your data with a Rescue Recovery Data Plan<sup>1</sup> that gives you access to world-class data recovery experts in case of an unexpected data loss.
- Work safer**  
With 24x7 remote access, backup, and file sharing you can keep on working wherever you are.

Learn more: [bt.com/techknow/seagate](http://bt.com/techknow/seagate)

**Nytro SSD**

**Work faster**  
For maximum performance, low latency and reduced power consumption.

1. Rescue recovery plan is not available in all countries.

**Exos X14 CMR Enterprise hard drive**

**Work safer**  
Robust data security and integrity for when your drives are at rest, recording, or retired.



## Synology

### Active Backup Suite

Active Backup Suite centralises backups for Windows PC, VMware, Office 365 and Servers. Ensure business continuity with Synology VMM for disaster recovery. Active Backup works with the DS918+, FS1018 and RS3618xs series and is available with no software fee or licensing costs.

Learn more: [bt.com/techknow/synology](http://bt.com/techknow/synology)



#### Work faster

Effectively reduce backup time and storage demand with incremental backup and global deduplication technology.



#### Work smarter

Active Backup provides IT with flexible and reliable recovery methods to reduce exposure to critical downtime, ensuring business continuity.



#### Work safer

Active Backup offers multiple solutions to protect business workloads scattered across cloud applications or located on-premises.

# Enhance your network capability

A network built for the future

## NETGEAR ProSafe Smart Switch

The NETGEAR ProSafe 8x10/100/1000 SM GB Switch PoE is joining NETGEAR's ProSafe family of smart switches. With high performance and cost efficiency, this 10-port Gigabit switch is packed with powerful features to enhance your business' network.

Learn more: [bt.com/techknow/netgear](http://bt.com/techknow/netgear)



#### Work faster

With Ethernet and fibre ports you can ensure you'll get the best speeds.

#### Work smarter

Easy-to-use web browser-based management makes setup and management simple.

#### Work safer

Use ACL filtering to permit or deny traffic, keeping any unwanted visitors out.



## Why Crucial MX500 SSD over a traditional HDD?

SSDs are a great way of storing and protecting your data. With no moving parts, SSDs are more durable and reliable than traditional Hard Disk Drives. Increase the speed, durability and efficiency of your systems for years to come with the Crucial MX500 SSD. Get more out of your current devices by boosting nearly every aspect of their performance.

#### Work faster

Typical HDD speeds can range from 50 to 120MB/s. The MX500 reaches speeds up to 560MB/s and enhances your business' demanding applications.

#### Work smarter

Boost the performance of your current system by refreshing your storage with solid state drives and save money on system replacements.

#### Work safer

With AES 256-bit hardware-based encryption that meets all industry standards, you can confidently keep hackers and thieves from your data.

Learn more: [bt.com/techknow/crucial](http://bt.com/techknow/crucial)



Try our Crucial memory configurator and find the best compatible memory for your devices

Learn more: [bt.com/techknow/crucialconfig](http://bt.com/techknow/crucialconfig)

## DrayTek



### DrayTek Vigor 2862 wireless router

The DrayTek Vigor 2862 is a wireless router that supports both ADSL or VDSL (BT Infinity/FTTC). It's packed with features to increase security, flexibility and functionality, making it adaptable to every business.

Learn more: [bt.com/techknow/draytek](http://bt.com/techknow/draytek)



#### Work faster

A 5-port gigabit Ethernet switch on the LAN side provides high speed connectivity for your server.



#### Work smarter

Centrally manage your network and devices, making it easier and quicker to see if a device has gone offline or needs configuring.



#### Work safer

With User Access Control you can apply firewall and content filtering rules for different logins and IP addresses – giving ultimate control.

Learn how you can get ahead with your network plans

Speak to our IT Specialists

0870 429 3090



# Stronger and safer networks for the **strongest business**

Investing in your network now will be money well spent in the future. More and more people are using their own wireless devices, with estimates that by 2020 there'll be 24 billion internet-connected devices around the world<sup>1</sup>. This is only set to increase, and if your network can't keep up neither will your business.



## Cisco Meraki Wireless Networks

### Work faster

Supporting more than 100 users per AP and collectively serving hundreds of Megabits per second of user traffic to thousands of devices, you'll always get great speeds for all your users.

Cisco Meraki wireless networks perform in the highest density wireless environments and under intense interference conditions. Cisco Meraki wireless APs work seamlessly alongside Cisco Umbrella to further protect users from phishing, ransomware and malware attacks. Find out how below.



## Cisco Meraki Systems Manager

### Work smarter

Cisco Meraki Systems Manager provides over-the-air centralised management, diagnostics and monitoring for all your mobile devices.

Systems Manager can automatically configure and manage devices and applications. It's easy to use and integrates seamlessly, meaning you work smarter, not harder.



## Get ahead and stay ahead with Cisco Meraki

Cisco Meraki are leading the way in network technology. The complete Cisco Meraki cloud-managed networking portfolio includes security appliances, switches and wireless LANs that scale from teleworkers to large multi-site deployments. There's something for every business.

With solutions to help with wireless networking, security and Bring Your Own Device, Cisco Meraki offer everything you need to create a reliable, easy-to-manage network.

Cisco Meraki Systems Manager lets you centrally manage applications on your iOS, Android, Mac and PC devices. It integrates with your current operating system for easy deployment of applications and updates. You can unify the management of thousands of devices in Cisco Meraki's secure, browser-based dashboard. Systems Manager works on any network — even if your IT manager is working on the road, at a cafe, or at home, your network can be still be managed.

Learn more: [bt.com/techknow/ciscomeraki](https://bt.com/techknow/ciscomeraki)

1. Source: <https://futurism.com/by-2020-there-will-be-4-devices-for-every-human-on-earth>

## Why Cisco Meraki?

- Manage your entire network from a single dashboard
- Full visibility and control over users, applications and devices
- No controller hardware or management software to install and maintain
- Secure (PCI and HIPAA –compliant) cloud infrastructure
- Scales from small sites to million user deployments
- Future-proof and always up to date, with seamless over-the-web firmware updates delivered automatically, at no extra charge
- Multiple solutions for every type of business

## Cisco Umbrella

### Work safer

Cisco Umbrella provides a first line of defence against threats online. It's simple to deploy and you can start protecting users across your organisation in minutes.

Cisco's global infrastructure handles over 100 billion internet requests a day, which their security engine analyses to learn where attacks are being staged even before the first victim is hit.

Learn more: [bt.com/techknow/ciscoumbrella](https://bt.com/techknow/ciscoumbrella)



# Security solutions built for the future

The world's most secure industry standard servers<sup>1</sup>



Hewlett Packard Enterprise is extending the world's most secure industry standard servers<sup>1</sup> to include the HPE ProLiant DL300 series Gen10 server with AMD EPYC 7000 series processors. They've been designed with the security and flexibility you require to keep up with the demanding changes of the modern workplace.



### Work safer

The AMD EPYC processor provides several security related features, including AMD secure processor, secure memory encryption (SME), and secure encrypted virtualization (SEV). These features are used to help enable key HPE security functionality including Secure Root of Trust, Secure Run, and Secure Move. Plus, with SME you can use a single key to encrypt system memory.

Above all that, Secure Recovery allows server firmware to roll back to the last known good state or factory settings after detection of compromised code.

### Work faster

Leverage the high core count and memory capacity of the AMD EPYC™ processor to deliver a new formula for server virtualisation and reach new heights with your system's performance<sup>3</sup>.

### Work smarter

The HPE ProLiant DL385 Gen10 and the HPE ProLiant DL325 Gen10 servers deliver 27% lower cost per VM<sup>2</sup> meaning you'll save money in the long run.

### Secure Run

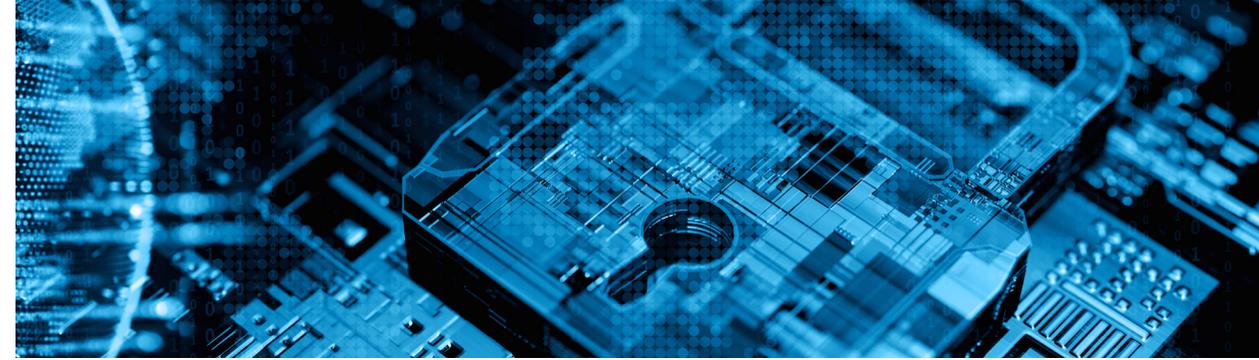
Encrypt your data with 128-bit advanced encryption standard (AES) using a single key.

### Secure Move

Securely migrate your virtual memory system using a secure channel and encryption technology.

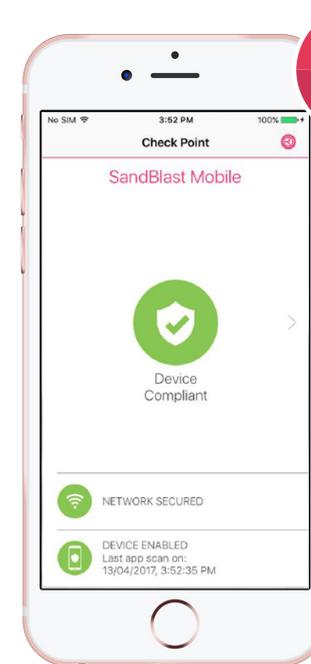
### Secure Root of trust

Creates hardware root of trust, enabling only known and trusted software to be loaded and run.



## Mobile threat defence

Mobile devices can be a secret door to network breaches, exposing sensitive corporate data and being an easy route for hackers. Check Point's SandBlast Mobile 3.0<sup>1</sup> is the leading mobile threat defence solution (MTD), protecting devices in your business from advanced, fifth generation cyber attacks, ransomware and hackers. Most employees carry a mobile device with them that they'll connect to multiple networks each day. It's worth ensuring your employees' mobiles are protected now, for a safer future.



### Work safer

SandBlast Mobile 3.0 protects workers' devices from malware, man-in-the-middle attacks, OS exploits, and phishing attacks over cellular and Wi-Fi networks. It blocks infected devices from accessing corporate data and sending data to botnets.

With a cloud-based dashboard that provides real-time threat intelligence, you get insights into the type of threats that could impact your business.

### Work faster

SandBlast Mobile's cloud-based dashboard is easy to use and means your IT team can act quickly if there's an attack.

### Work smarter

Easy-to-use web browser-based management makes setup and management simple.

Learn more: [bt.com/techknow/checkpoint](http://bt.com/techknow/checkpoint)

1. <https://www.checkpoint.com/products/mobile-threat-defense/>

Learn how you can get ahead with your network plans

Speak to our team of IT Specialists

0870 429 3090





HP Probook 440 x360



## Windows 10 Pro means business.

With Windows 10 devices, you can focus on what's important: running your business. With cutting edge security, productivity and management features built in, Windows 10 Pro gives you peace of mind, while saving you time, money and hassle.

### Security built in with HP devices

Secure your devices, data and identity with the world's most secure and manageable PCs from HP<sup>1</sup>

#### HP Sure Start Gen4

The first and only self-healing PC BIOS. HP Sure Start Gen4 can help you increase your security, minimise your downtime and prevent costly security breaches.

#### HP Sure View

Simply press fn+F2 key to immediately transition your HP PC to private mode, which reduces up to 95% of visible light when viewed at an angle, protecting your data from digital hackers.

#### HP Sure Click

Micro VMs trick malware into thinking that it's running inside your PC, when it's actually trapped and unable to affect your PC.

[Find out more >](#)

1. Based on HP's unique and comprehensive security capabilities at no additional cost and HP Manageability Integration Kit's management of every aspect of a PC including hardware, BIOS and software management using Microsoft System Center Configuration Manager among vendors with >1M unit annual sales as of November 2016 on HP Elite PCs with 7th Gen and higher Intel® Core® Processors, Intel® integrated graphics, and Intel® WLAN.