



eProcurement Punchout

The smart way for
organisations to buy IT and
communications hardware

We offer a fully featured, proven business to business eProcurement Punchout website.

It's designed specifically to meet the procurement needs of large corporate companies and public sector organisations, with governance compliance at it's heart.

Our eProcurement service helps you improve efficiency and reduce operational costs, whilst giving complete visibility of your spend.

**"BT's eProcurement
Punchout service provides
a seamless experience
that's quick, convenient
and hassle-free"**

Darran Hickey

P2P Helpdesk Supervisor, Imperial College London

All the advantages of buying online

- Real-time price and availability
- Buy online 24/7
- Full product descriptions and specifications
- Advanced search and filtering capabilities
- Aid decision making with 'compare' and 'find similar' functionality
- Easy address book management
- Handy features like 'regular buy' lists
- Full visibility of order history

Without having to double-enter data

- Connects directly to your punchout-capable ERP system
- Significantly improves productivity through online automation
- Seamless automatic PO creation reduces administrative errors and avoids duplication of effort
- Aligns with your established governance processes to ensure purchasing compliance and prevent rogue spend
- Provides complete control and visibility

eProcurement Punchout from BT offers complete control and flexible configuration

Our solution is an easily scalable, online solution. It already supports thousands of transactions a day. Adoption is quick, hassle-free, and standard implementations (with Punchout-capable ERP systems) can be live in around two weeks from receipt of paperwork.

Choose BT

- You can trust our secure communications interface
- We support customer-specific pricing so you always buy at your agreed prices
- You choose the products you want your buyers to see
- Everything is automatically updated. Buyers will see any catalogue changes you make in minutes, in your live environment
- Our website-based user interface is clean, fresh and really easy for buyers to use

Choose to allow your buyers online access to products from either:

Our full range:

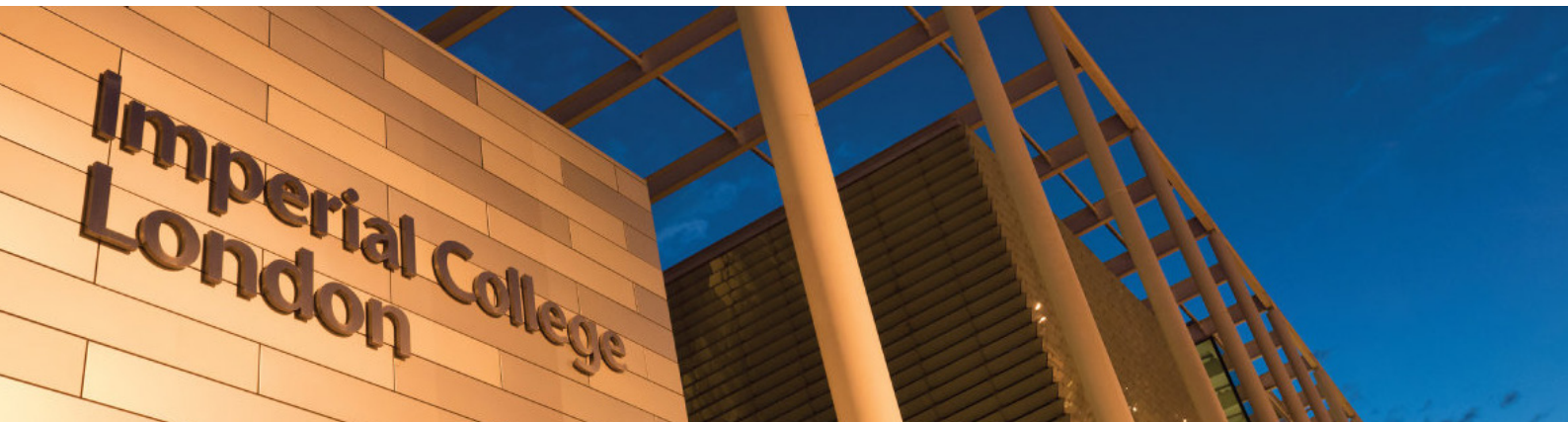
Select from our full range of over 35,000 IT products. If you choose, you can use our recommended items functionality to 'suggest' rather than 'enforce' purchase of specific items.

Only items you choose:

Restrict your catalogue. Limit it to items you specifically choose to make available to your buyers. We provide a simple web-based interface which gives you complete control to manage your restricted or recommended range, with 24/7 access.

A hybrid approach by user:

Allow some users to choose from the full range, whilst others can only select from a restricted catalogue.



Case Study: Imperial College London

"We implemented BT punchout to give our users a seamless shopping experience. We use both Punchout and XML sending which makes the whole ordering process electronic from end-to-end and minimises human error. Punchout allows users to see prices inclusive of our negotiated discount, without the hassle of having to manually enter discounted prices. It also provides real-time availability. The feedback from our users is that the experience is quick, convenient, and hassle-free".

Darran Hickey

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Get in touch today: 0370 429 3010
bt.com/businessdirect/punchout

Things you need to know

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