

# Go 1:1 with a computing device for every learner

Unleash the power of technology to transform teaching and learning, wherever it happens.



### **BT for education**

We're passionate about helping people to build better digital lives. We're trusted by thousands of schools, colleges and Multi Academy Trusts across the UK to help them deliver amazing learning experiences for their students.

Whether you're looking to evolve your digital strategy to support hybrid or e-learning, or you just want to learn more about 1:1 technology, we're here for you.

Our always on, always secure network provides the rock-solid connectivity that educators can rely on, whilst our huge range of applications and devices - including Windows, Apple and Chromebook help bring learning to life.

And when it comes to your device-per-pupil roll-out, our 1:1 specialists are here to support you at every step of your journey.



### Contents

Empower learners to achieve more

We'll support you at every step of your 1:1 journey

Apple in education

**Microsoft in Education** 

Surface in Education

Everything you need for 1:1 success







### Empower learners to achieve more

A 1:1 programme moves technology out of the traditional ICT suite and directly into the hands of each individual learner. Wherever they're learning and whatever the lesson, a device for every pupil is a real enabler for improved learning outcomes.

It ignites creativity, encourages independent thinking and allows personalised learning experiences that support each individual student's needs.

#### Great reasons to go 1:1

When teamed with the right apps and a flexible Cloud Learning Platform, 1:1 devices could make a massive difference to everyone in your school, college or MAT community. Both in and out of the classroom.

#### **For students**

- Improve engagement and promote independent working
- Adapt the learning experience to suit each student - great for supporting learners with SEND
- Access everything from anywhere – in class, in the library or at home
- Better prepare students for the world of work

#### **For teachers**

- Break free from traditional teaching formats and bring learning to life
- Save time on everything from lesson planning to marking homework
- Use audio and video notes to speed up marking and give more meaningful feedback
- Easily track student progress

#### **For leaders**

- Achieve a more equitable and adaptable learning experience for all
- Be remote ready and ensure learning continuity should unexpected circumstances force school closure
- Improve sustainability by reducing physical teaching resources like photocopied worksheets and books

### **Ready for the** unexpected

A 1:1 programme supports remote, hybrid and e-learning strategies. You can personalise the experience to suit each learner's individual style. And you can continue the teaching and learning even when they're not able to attend classes in person.





### We'll support you at every step of your 1:1 journey



#### Step 1

#### Great projects start with great plans

A BT 1:1 planning workshop brings key stakeholders together, such as your senior leadership team, your IT leads and key teaching staff. It'll help you get started and think through your approach.

Our workshop will help you assess where you are now with your EdTech plans, where you want to be and how you'll get there<sup>1</sup>. We'll help you turn your 1:1 vision into reality.



#### Step 2

#### Choose the right 1:1 platform and apps

So, you've decided 1:1 is right for your school, college or Multi Academy Trust. Now it's time to decide on your e-learning environment and how you'll use the cloud.

Our 1:1 specialists will help you decide what's Through our close strategic partnerships with the right for you and your learners, so you can choose world's leading education device manufacturers between Microsoft 365, Google G Suite or Apple like HP, Acer, Lenovo, Apple and Microsoft, **iCloud**. We'll guide you through the options. we offer a wide range of laptops, tablets and convertibles to suit every need and budget.



#### Step 3

#### Choose the right Operating System and devices

The device is the part of your 1:1 strategy that really brings it to life. In the hands of each teacher and learner, the right device is the key to unlocking all the benefits that 1:1 computing can deliver.



#### Step 4

#### 1:1 accessories and service wrap

Get the most from your devices and maximise your investment with add-ons to enhance the teaching and learning experience.

Accessories like headsets can add more functionality to help learners enjoy a better 1:1 experience, whilst a charging solution will make sure devices are always ready to go. To protect your investment, consider adding a rugged case and warranty. We offer it all.











#### Step 5

#### Explore 1:1 funding options

We offer a range of ways to fund 1:1 computing. Whether you choose to buy outright (CAPEX); take advantage of flexible leasing (OPEX); or explore the option of parental contribution, we can help. You could also offset costs with device trade-in<sup>2</sup>.

BT ComputAbility is our fully managed parent partnership programme for 1:1 devices. It provides pupils with the technology they need to enrich their learning experience, without using your own computing budget.



#### Step 6

### Fast, reliable and secure connections with BT

However much you invest in computing devices,<br/>the 1:1 experience for teachers and students<br/>can only be as good as your underlying network<br/>performance. You'll need wi-fi and internet<br/>connectivity that's set-up and ready to go.If you have IT experts in-house, then modern<br/>deployment and MDM (Mobile Device<br/>Management) tools can help to simplify the<br/>set-up and ongoing management of your devices.

Choosing BT for your 1:1 programme means you're choosing a partner who'll help you get everything right – not just your choice of devices. We'll help you make sure your network is secure and 1:1 ready.

#### Step 7

#### IT services for your 1:1 deployment

But not every school or college has access to people with these skills. That's where we can help with a range of technical services. And we'll help with in-life management too.

#### Step 8

### Training to realise the full potential of 1:1

Your investment in 1:1 devices will only deliver real return when the technology is being used. The more devices are used in every lesson across the whole curriculum, the more creative, explorative and personalised learning experiences can happen.

We'll help with user adoption by providing teacher training and CPD. It'll empower your educators to embrace 1:1 and transform teaching and learning.





5

### **Our experts will help** you get your Apple deployment right

Ignite creativity, encourage independent learning and improve engagement in the classroom with BT and Apple technology. Whether you choose iPad, Mac or a combination of both, our experts can help you deploy an Apple-based 1:1 solution that turns your digital vision into reality.



**Authorised** Reseller

#### Vision and planning

An Apple Planning Essentials workshop will help you shape your digital strategy. Led by an Apple Education Specialist, the session considers your vision, your teaching and learning approach and your school environment. Together, we'll create an action plan to make your vision reality.

#### **Deployment and device** management

We'll help you get your Apple devices set up within your cloud-based environment so they're ready to go for users without opening the box. We'll also help you choose and set up Mobile Device Management (MDM) to automate, control, secure and enforce policies on devices.

#### **Teacher training** and CPD

Apple Teacher is a free online professional learning programme that helps build skills on iPad and Mac that directly apply to activities with your students. We can also provide bespoke CPD sessions delivered by Apple Professional Learning Specialists that can be designed to build skills in any area you choose.



#### **Devices and** accessories

Our experts will help you select the right Apple technology for your school, be that iPad, Mac or a combination of both. We can also provide all the accessories, cases, warranties and supporting hardware you need to bring learning to life, like robots to help with teaching the coding curriculum.

#### **Apps and classroom** management

Adopt and set up the right apps to manage your classrooms and workflows with BT. We'll show you how Apple Classroom puts teachers in charge of every device, whilst apps like Showbie and Apple Schoolwork make assigning, monitoring progress and giving feedback a breeze.



### Unlock limitless learning with Microsoft for Education

Prepare students for the future with personalised, inclusive and immersive learning experiences on Windows-based devices.

#### Four great reasons to choose a Windows-based 1:1 scheme

#### Stretch your budget with affordable devices

We offer a wide range of rugged Windows-based laptops and 2-in-1s that are easy to configure and last all day. They're built by world-class manufacturers specifically for rigorous classroom use and are sensibly priced for school or college budgets.

### Office 365 and Teams is free for Education

Staff and students can use the "A1 licence" for free. It gives online-only access to the Microsoft Office Suite, plus Microsoft Intune for device management. And because Office 365 includes Microsoft Teams, you've got a free, ready made collaboration platform that's perfect for delivering lessons remotely.

#### Built-in accessibility tools at no extra cost

Encourage inclusion and level the playing field with the powerful accessibility features built into Windows and Office 365 as standard. Colour filters, eye-control, narrator and dictation tools can be powerful enablers, as can ease-of-access settings and translation support.

#### Upskill your faculty with Microsoft Educator Centre

Microsoft offers loads of great resources to help teachers dive deep into learning with interactive lessons. They can earn professional development hours, acquire certifications and more.



Upgrade to Microsoft 365 Education for more control, functionality and features

Microsoft's free Office 365 "A1 license" is great, but some schools will want to adopt a more corporate approach to managing their environment.

Upgrading to a Microsoft 365 "A3" or "A5 licence" offers this in spades, as well as access to more apps, offline versions of the Microsoft Office Suite, plus enhanced mobility management and security features.

Our 1:1 experts will explain the options.





### We know devices and we know 1:1

When it comes to choosing the best devices for your school, college or Multi Academy Trust, we offer a wide range of options.

We work with all the top education focused device partners which means you get a huge amount of choice. There's a perfect device for every need and budget, be it a laptop, tablet or convertible. We'll help you choose the right make and model for your teachers and learners.

### There's a Microsoft Surface for everyone

The Microsoft Surface range includes options to meet the needs of everyone in the classroom. Surface devices help to drive positive learning outcomes with touchscreen, inking and a versatile form factor that suits all ages. Surface helps students to work more naturally, stay focused and achieve their best.



#### Ultra-mobile

Lightweight and thinner than most textbooks, Surface creates a truly mobile learning environment.



#### Get going fast

Cut-out password faff in the classroom and improve security with face recognition powered by Surface's built-in camera.



#### Work naturally

With best-in class digital inking available, Surface can replace pen and paper in the classroom.



#### Affordable

With new models built and priced with schools in mind, Surface is more affordable than you'd think.



### Everything you need for 1:1 success

When you choose to work with BT, you're choosing one single, experienced partner who can service almost all of your IT, voice and data connectivity needs. We're well placed to support your successful 1:1 deployment, offering everything needed from one trusted supplier.

#### Trust BT to support your EdTech goals

#### We're trusted by UK public sector

We draw on 170 years of innovation and heritage to help the UK thrive in a digital world. Right now, we're keeping thousands of schools, colleges, MATs and universities connected. Plus, our technology runs the UK's national infrastructure and critical services, including the 999 network. You can trust us.

#### Complete education solutions you can rely on

Our always on, always secure network provides the rock-solid connectivity that educators can rely on, whilst our huge range of applications, devices and services create dependable education solutions that bring learning to life.

#### Committed to helping the next generation thrive

We're bridging the gap between education and employment by supporting the inclusion of children and young people in the UK's digital skills agenda. By 2026, we aim to empower 25 million people by helping them gain the skills they need to flourish in the digital world.

We're experienced in 1:1 and have helped schools turn their digital vision into reality

#### **Alderley Edge School for Girls**

"We had to ensure both the network and the Wi-Fi capability across school was up to scratch so we could get the best out of using our devices. Choosing a partner like BT who can not only provide devices, but also support your whole IT ecosystem makes this easy"

#### Neal Plews, IT Development Manager

#### **Euxton Primrose Hill Primary School**

"Choosing BT as a partner for our Apple 1:1 deployment was easy. They helped us get started with a Planning Essentials session, then supported with training throughout the roll-out. Over the past few years my school has built a great partnership with BT. Their support has been invaluable".

**Gareth Caunce, Headteacher** 



9



## Get the conversation started on your 1:1 programme.

#### Contact us

#### Terms and conditions apply.

- 1. 1:1 planning workshop is chargeable and is provided subject to availability
- 2. Trade-in scheme offers and availability vary over time. Your BT Education Specialist will talk you through the trade-in options that are currently available.

#### **Offices Worldwide.**

The services described in this publication are subject to availability and may be modified from time to time. Services and equipment are provided subject to British Telecommunications plc's respective standard conditions of contract. Nothing in this publication forms any part of any contract. Errors and omissions excepted.

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